

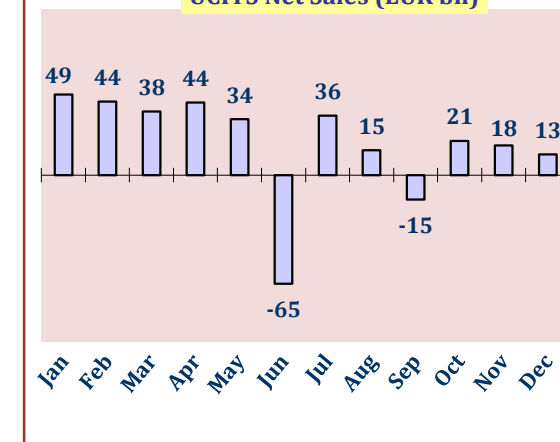
Net Sales and Net Assets (EUR mn)

Countries	Net Sales <sup>(2)</sup>		Net Assets	
	UCITS	Non-UCITS	UCITS	Non-UCITS
Austria	-242	-353	78,053	71,147
Belgium	n.a.	n.a.	86,866	8,153
Bulgaria	12	0	367	2
Czech Republic	59	-32	4,596	124
Denmark	258	-1,555	86,290	99,362
Finland	508	-107	64,145	10,978
France <sup>(3)</sup>	-19,800	n.a.	1,110,506	404,700
Germany	-106	13,783	277,700	1,126,654
Greece	-19	0	5,256	1,803
Hungary	201	120	10,260	5,283
Ireland	6,939	5,484	1,044,063	299,819
Italy	1,124	-33	162,395	47,950
Luxembourg <sup>(4)</sup>	17,350	331	2,197,567	417,796
Malta	516	-577	2,293	7,118
Netherlands	-1,334	259	59,578	9,922
Norway	-998	0	79,273	0
Poland	38	-17	20,318	25,174
Portugal	13	-197	7,406	17,284
Romania	137	-3	2,905	1,604
Slovakia	50	20	2,681	1,890
Slovenia	0	0	1,840	0
Spain	2,435	14	180,015	4,862
Sweden <sup>(5)</sup>	4,398	n.a.	280,099	n.a.
Switzerland	-2,137	-315	291,595	68,904
Turkey	-242	n.a.	10,376	11,310
UK <sup>(6)</sup>	3,392	998	862,099	156,827
<b>TOTAL</b>	<b>12,551</b>	<b>17,821</b>	<b>6,928,543</b>	<b>2,798,665</b>

Net Sales (EUR bn)

UCITS	December	November	2013
Equity	19.6	9.7	109.1
Bond	-5.6	6.3	71.9
Balanced	13.1	8.5	107.2
Money Market	-18.5	-2.8	-90.7
Other	3.9	-3.9	31.7
<b>Total UCITS</b>	<b>12.6</b>	<b>17.8</b>	<b>229.2</b>
Non-UCITS	December	November	2013
Special	15.6	7.7	141.4
Real Estate	0.8	1.2	8.5
Other	1.7	3.3	22.1
<b>Total Non-UCITS</b>	<b>17.8</b>	<b>12.2</b>	<b>171.9</b>
<b>Grand TOTAL</b>	<b>30.4</b>	<b>30.0</b>	<b>401.1</b>

UCITS Net Sales (EUR bn)



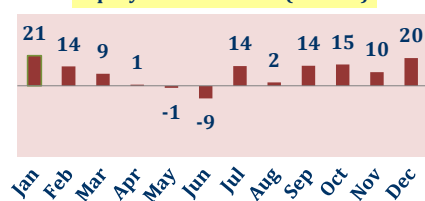
Worldwide Assets (EUR bn)

Regions	Sept 2013
USA <sup>(8)</sup>	11,699
Europe <sup>(9)</sup>	9,531
Asia and Pacific	2,680
America excl. USA	2,178
World	26,209

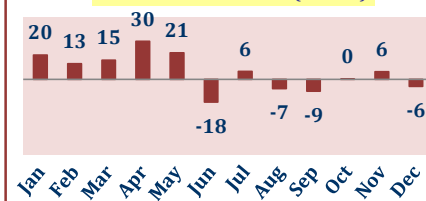
European Assets (EUR bn) <sup>(7)</sup>

Category	December	November	% chg	end 2012
UCITS	6,929	6,922	0.1%	6,271
Non-UCITS	2,799	2,789	0.3%	2,645
<b>Total</b>	<b>9,727</b>	<b>9,711</b>	<b>0.2%</b>	<b>8,916</b>

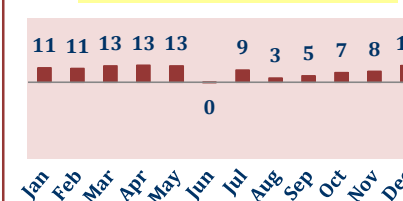
Equity Fund Net Sales (EUR bn)



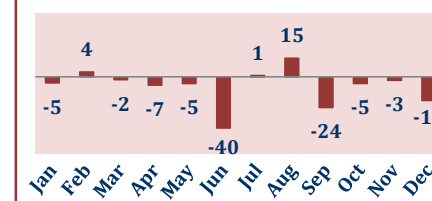
Bond Fund Net Sales (EUR bn)



Balanced Fund Net Sales (EUR bn)



MM Fund Net Sales (EUR bn)



(1) Excluding Liechtenstein; (2) UCITS in the sense of publicly offered open-ended funds investing in transferable securities and money market instruments; non-UCITS include other nationally regulated funds; (3) non-UCITS assets as of end September 2013; (4) all net sales included in UCITS, except for special funds; (5) all net sales and assets of funds sold in Sweden included in UCITS; (6) excluding investment trusts; (7) for countries reporting assets on a monthly basis; (8) mutual funds; (9) for countries reporting assets each quarter including non-UCITS.